

Integration Partner Overview

ShadowDragon™ is committed to helping integration partners get the best results and achieve success with integrated products.



PRODUCT INTEGRATION AND USE CASE DEVELOPMENT

Attaining full functionality of ShadowDragon products depends on proper instruction and product support from ShadowDragon and the cooperation of the integration partner team.

INTEGRATION DEVELOPMENT

- _1** The ShadowDragon team is committed to ensuring a partner is successfully connected with the system.
- _2** Following the initial technical session, ShadowDragon will provide an API key for testing.
- _3** ShadowDragon will host Technical API Integration working sessions throughout integration development.
- _4** During development and after integration is complete, a partner will demonstrate their integration proof of concept to ShadowDragon for feedback and approval.

USE CASE

- _1** ShadowDragon works with partners to document workflows that leverage product capabilities.
- _2** ShadowDragon will provide tradecraft assistance and streamlined demos of joint capabilities.
- _3** Ongoing monthly joint development team meetings will ensure the addition, update, and usage of new capabilities as they are released.



PRODUCT AND BRAND ATTRIBUTION

ShadowDragon and their branded products have achieved a hard-earned reputation in the cyber security industry. The company works to protect that image. Integrating with partners that share a similar concern is important.

While this document provides an overview of the partnership, please read and follow the more complete *ShadowDragon Brand Guidelines* provided separately.

SHADOWDRAGON AND PARTNERS WILL PRODUCE RECIPROCAL AND COOPERATIVE ACKNOWLEDGEMENT, PUBLICITY, AND ATTRIBUTION WHEREVER APPROPRIATE.

- _ShadowDragon will provide partners an onboarding media kit and brand guidelines.
- _Partners will feature the ShadowDragon name on their website and platform in the manner outlined in the brand guidelines.
- _Companies maintaining active partnerships will be included on the ShadowDragon website Partners list.
- _ShadowDragon™, SocialNet™, OIMonitor™, MalNet™, and other products should be mentioned when conveying capabilities specifically enabled by the applications.
- _Proper naming conventions will be provided in the brand guidelines, ensuring proper attribution (e.g., "Powered by ShadowDragon").
- _Partners may participate in a joint press release about the partnership, distributed through social media and traditional media channels.
- _Partners will work together to create a joint solutions brief about the functions of their integration.
- _In acknowledgement of the considerable development of unique technologies and capabilities shared with partners, ShadowDragon requests confidentiality regarding data sources and a non-compete for developing similar product functionality.

JOINT GO-TO-MARKET STRATEGY

ShadowDragon offers convenient partnership models to fit the needs of clients. Options include:

INTEGRATION

Improve the efficacy of cyber investigations on any platform by tapping into superior data collection and analytics tools. ShadowDragon products have been proven to work in unison with systems worldwide.

LICENSING

Standard, right-to-use, and other license models are available to meet individual needs.

VALUE-ADDED RESELLER & DISTRIBUTOR

Sell industry-leading services and products, such as SocialNet™, OIMonitor™, MalNet™, Spotter™, ConvertIT™, and Horizon™.

MANAGED SERVICES

Create and use individual accounts to provide full-service investigations and analytics for end clients.

- _Ask about a custom model to fit any need.

